

MANAGING GROWTH SECURELY

Multiple Location Management Made Simple

As the owner of five distinct businesses, Scott Underbink looks for partners who can deliver the same hands-on service he does, reliably and while catering to his exponential growth. That's why he has trusted Jay Harrill, President of JH3 Technology Solutions, with his technology needs for nearly a decade.

"We started working with Jay when we had 4 or 5 employees; now we're at almost 65," Scott notes. With corporate offices in Mooresville, regional offices in Raleigh and Greenville, and locations in 5 other cities, Scott needed a reliable resource who could effectively serve multiple areas. "Jay takes care of all our locations – everything from establishing new email accounts to setting up new laptops and computers and making certain that they all are being monitored properly."

For Scott, using JH3 as opposed to a staff person was a "no-brainer". "What Jay does for us needs to be outsourced. There's nothing wrong with inhouse troubleshooting – but as far as who is controlling admin setup, passwords, spyware, virus protection – it's best to keep that third-party outsourced with someone you trust."

Scott is speaking from experience as a business owner who was hacked in

the past, and JH3 offered the perfect solution. "Jay implemented a training program for us. All of our employees go through the training and take ongoing tests – they even compete to see who has the highest score. Jay also has phishing schemes that he randomly sends to employees and then he sends reports to us so we can educate our people without our security actually getting hurt."

Through it all, JH3 has offered the combination Scott needs: "Jay has facilitated all the services we need without us having to go to a big company and overpay while they underdeliver, or conversely, to overpay for over delivery because they want to charge you for services that we don't really need. Jay gives us exactly what we need with hands-on reliable service. He's never steered us wrong.."

Scott Underbink owns five related but independent companies and has worked with JH3 Technology Solutions

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Companies - Access Control Technologies, AirComfort Technologies, Integrity Carwash, Machine Technology Group, Phoenix Ironworkx

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Primary offices in Mooresville (corporate), Greenville and Raleigh